We're confident on our technology. Just compare our technology with both HP and EMC. You'll find that our technology is superior in many facets.
- full triple internal redundant- building redundancy as just a choice- geographical redundancy as just a choice
Don't get fooled by expensive 'sales executives'. Just compare technology. SanIndus offers now, what HP and EMC will offer you years from now.
Data is the core of your organization. Just chose the best technology. Technology that is triple redundant.
Take care of the data of your organization. Don't accept lower redundancy levels.
The current SAN status of both HP and EMC is just technological out phased. HP and EMC just must do their homework once again.
They will do anything to sell you both lower redundancy levels and lower capacity levels. Even as there technology (redundancy and capacity) in not up to date.
Just ask HP and EMC for triple redundancy and huge capacities. Here and now, because data is the core of your organization. You will not get a descend answer.
HP and EMC can not deliver the specs of SanIndus for the next 2 or 3 years.
And concerning prices? We don't want to discuss them. We really don't understand the fact that they dare to quote 10 till 20 times our prices for less technology.
The triple redundancy concept gives you the opportunity to replace components easy without any performance lost.

It's up to you. Technology (redundancy and capacity). That are the only SAN words you need to know.
We think we have redesigned storage again. That we've designed a storage structure that will become the role model in the SAN industry.
Our storage design is not based on old product lines/visions, but we have designed our storage technology on your needs.
You want to loose your data and always/everywhere has high speed access to it. That's what SAN is all about and that's therefore what SanIndus is all about.
As professional you can objective judge this claim of us.